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Homecare Homebase launches new Revenue Cycle Management offering for customers

Dallas, TX – Homecare Homebase (HCHB) the nation’s leader in mobile home health and hospice software has announced a new Revenue Cycle Management (RCM) service at the company’s annual Users Conference this week in Dallas.

The new RCM offering is part of the company’s growing HCHB Services Suite, a collection of technology-enabled services designed to alleviate the burden associated with time consuming administrative functions and staffing oversight that often keep home health agencies from spending more quality time with patients.

The RCM offering allows agencies to reduce their in-house billing staff by pushing the lion’s share of the administrative billing and collections tasks– and the headaches and hassles associated with them– to an experienced HCHB team of billing experts. In addition it provides more transparency into the often murky RCM process for agency management through the use of HCHB Analytics and dashboards.

HCHB President Scott Decker said the new service offers an exceptional return on investment since “many agencies are leaving money on the table right now, often unknowingly, and are not equipped to spend the time needed to tackle the outstanding billing issues. Our extensive knowledge of the billing process and our expertise in the HCHB system put us in a unique position to ensure they are achieving and maintaining

a very high collection rate, reducing outstanding days in AR and spending their time working with patients and not paperwork.”

Matt Kennedy, Director of Revenue Cycle Services at HCHB, cited additional benefits including accelerated cash flow on accounts receivables with fewer rejected and unbilled claims in a marketplace under intense scrutiny by government regulators and the new Medicare PDGM payment methodology. “We know what it takes to get it right the first time,” he added, “going forward in our industry, it’s the only way to operate. We can easily manage not only ongoing payor changes but our 5 to 6 annual software releases to ensure agencies are always on top of billing and collections.”

As part of its RCM launch, HCHB is now offering a detailed ROI analysis for current customers who may be interested in outsourcing their RCM function. “When agencies see the numbers, it can be pretty convincing” said Decker. “Our customers have always relied on us to provide superior software solutions, but this new HCHB Services Suite allows us to provide additional expertise through staffing resources, using our own technology, that have an even bigger impact on their bottom line.”

About Homecare Homebase, LLC

Homecare Homebase (HCHB) is a Dallas-based software leader offering hosted, cloud-based solutions to streamline operations, simplify compliance and boost clinical and financial outcomes for homecare and hospice agencies. Our customized mobile solutions enable real-time, wireless data exchange and communication between field clinicians, physicians and office staff for better care, more accurate reporting and faster payment. Founded by industry veterans in 1999, the company is now part of the Hearst Health Network. For more information visit hchb.com or call us toll-free at 1-866-535-HCHB (4242).

About Hearst Health

The mission of Hearst Health is to help guide the most important care moments by delivering vital information into the hands of everyone who touches a person's health journey. Each year in the U.S., care guidance from Hearst Health reaches 85 percent of discharged patients, 205 million insured individuals, 77 million home health visits and 3.2 billion dispensed prescriptions. The Hearst Health network includes [FDB](#) (First Databank), [Zynx Health](#), [MCG](#), [Homecare Homebase](#), [MHK](#) (formerly MedHOK—Medical House of Knowledge) and [Hearst Health Ventures](#) (www.hearsthealth.com). Hearst also holds a minority interest in the precision medicine and oncology analytics company [M2Gen](#). Follow Hearst Health on Twitter [@HearstHealth](#) or LinkedIn [@Hearst-Health](#).